2020 Call for Presentations Submission Guidelines

HSCN provides the signature conference for healthcare supply chain professionals. Now in its 13th year as Canada’s leading supply chain event, the HSCN National Healthcare Supply Chain Conference is attended and respected as the foremost gathering place for healthcare supply chain professionals and leaders.

2020 will highlight the journeys and achievements within the supply chain and will showcase the value that supply chain brings to the healthcare sector. Together, colleagues across the provider and vendor communities connect to combine their knowledge, experience and passion for healthcare outcomes, to collaborate on innovative solutions that add value to our Canadian healthcare system.

We are now accepting presentation proposals for consideration with a deadline of November 29th at 4:00 pm EST. Sessions are 45 minutes, including time for a short Q&A period.

Please submit the following to administration@hscn.org. The proposal should be no more than 2 pages in length and should include:

- Presentation title and presenter(s) picture
- Target audience
- A summary of the presentation including a description of its focus and participant learning objectives
- Brief explanation of how the proposed presentation supports the current industry landscape
- Full contact information on the proposed speaker’s name, title, organization, address, and email and assistant’s contact information (as appropriate)
- A brief speaker bio including past conferences you have presented at and a speaking reference

*Panel Proposals* must list all panelists and include pictures, bios and contact information – changes will be made only under extraordinary circumstance

**Note:** Marketing of products/services/companies through these sessions is strictly prohibited – any indication of this within a submission will result in disqualification. Preference is given to proposals that are focused on learning and innovation – internal experience, working with peers, and/or other industries. Preference is given to those submissions that include case studies, are solution-based and provide takeaways on topics pertinent to one of the areas listed below:

**Supply Chain Transformation** The value-based care model has created foundational opportunities and challenges for the supply chain. Your story will illustrate a proactive strategy delivering concepts utilizing cost, quality, and outcomes to move supply chain to the forefront in healthcare. Your journey will include lessons learned.

**Strategic Sourcing/Procurement** Share your approach on strategic sourcing practices, both in terms of innovative procurement practices and your learnings from experience or from working with partners.
Technology, Informatics  Your presentation will share your experience to help others understand the latest advancements in healthcare technology. Sharing your story will help others focus on how the field can and will benefit from the IT evolution.

Strategic Management in Supply Chain  Share your approach to optimize this aspect of supply chain. For example, do you have a unique or innovative and collaborative approach to critically analyze spend and use this information to make business decisions about acquiring commodities, products, equipment, software or services more effectively and efficiently? Your process and the lessons you have learned will help your peers optimize performance, minimize price, and evaluate total life cycle management costs.

Clinical Resource Management/Value Analysis  Share your team’s expertise in recognizing clinical evidence, financial implications and supply chain tactics required to improve patient care, quality and safety while mitigating escalating healthcare costs.

Your presentation should cover key areas of clinical resource management and value analysis, including integration of the value analysis function into key purchasing decisions.

Logistics  Speak to the work your team has accomplished on the efficient flow of goods between the point of origin and the point of consumption to meet customer requirements. This may include inventory control and distribution systems, supply utilization review, customer service planning, evaluation and reduction in waste, collaboration with partners as well as information systems improvements that will have a critical impact on organizational success.

Proposal Evaluation and Acceptance

➢ Presentations at HSCN’s Conference & Exhibition will be assigned to areas of interest outlined in this Call for Presentations.
➢ Preference is given to proposals that include case studies, are solution-based and provide takeaways on topics pertinent to one of the areas of interest.
➢ Members of the HSCN Conference Committee sub-group are responsible for ranking proposals, speakers, and timeliness of topics.

Presentation Logistics

➢ Letter of Acceptance: If your proposal is selected, an electronic “Letter of Acceptance” will be sent to you no later than February 2020 and will include planning timelines and templates.
➢ One selection will be chosen as a Plenary session. Up to eight (8) selections will be chosen as Concurrent Sessions on Day 1 and Day 2 of the conference.
➢ Presentation Guidelines: If your proposal is accepted, you are required to forward your session content on the HSCN PowerPoint template by the deadline included in your Letter of Acceptance. Your organization’s logo may be added in the lower left section. Your materials will be included on the HSCN website members section following the conference.
➢ Expenses: Winning presentations will receive one two-day complimentary registration for the primary speaker. All other expenses including accommodation and travel are the responsibility of the presenter. Secondary speakers or panel members must pay their registration and all expenses.

Submit your proposal by November 29th, 2019 to administration@hscn.org We look forward to your participation at HSCN 2020.